**Syllabus for Master of Business Administration, 4th Semester**

**Subject Class: Sectoral Elective**

**Subject Name: Leadership**

**Subject Code: 4549298**

**With effective from academic year 2018-19**

# Learning Outcomes:

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| --- | --- | --- | --- |
| **Learning Outcome** | | | **Learning Outcome (Learner will be able to)** |
| Business Environment Knowledge  (BEDK) | and | Domain | * *Evaluate* the leadership qualities essential for business and organizational stewardship. |
| Critical thinking, Business Analysis, Problem  Solving and Innovative Solutions (CBPI) | | | * *Critically* evaluate the problems emerging in businesses and solve them through leadership acumen. |
| Global Exposure and Cross-Cultural Understanding (GECCU) | | | * *Compare* and *contrast* cultural differences and global approaches to managing those differences. |
| Social Responsiveness (SRE) | and | Ethics | * *Analyze* social accountability and hence improve delivery on SRE. |
| Effective Communication (EC) | | | * *Develop* crucial and appropriate Communication style adaptive to heterogeneous groups. |
| Leadership and Teamwork (LT) | | | * *Develop* abilities to lead teams through efficient leadership. |

1. **Course Duration:** The course duration is of **40 sessions of 60 minutes each.**

# Course Contents:

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| --- | --- | --- | --- |
| **Module No.** | **Contents** | **No. of Sessions** | **Marks**  **(out of 70)** |
| **I** | **Individual As a Leader**:   * Who is a Leader * Leadership Ethics & Traits * Leadership Motivation & behavioral Theories * Contingency Theories in leadership | 10 | 18 |
| **II** | **Team Leadership:**   * Coaching, Communication and Conflict Skills * Followership and Leader-Member Exchange * Self Managed Teams and Team Leadership | 10 | 18 |
| **III** | **Leadership in Organizations:**   * Transformational and Charismatic Leadership * Leadership of Ethics, Diversity and culture * Change Management and Strategic Leadership * Leadership in Learning Organization and Crisis Leadership | 10 | 17 |
| **IV** | **Important Perspectives in Leadership:**   * Influencing: Politics, Power, Negotiation and Networking * Developing Leadership Skill * Leadership Styles of Indian Manager * Women & leadership | 10 | 17 |
| **V** | **Practical:** | --- | (30 marks |
|  | 1. Assignment should be given to study auto biography of great International and national **Business Leaders** like; Bill Gates, Steve Jobs, Ratan Tata, Godrej, Birla, Karshan Bhai Patel, Dhirubhai Ambani, Narayan Murthi, Aziz Premji, etc. 2. A surveys can be designed to identify and verify the traits of successful Business leader of Local /regional Industry, area. 3. Case studies may be given to understand and analyze leadership dilemmatic situation |  | CEC) |

1. **Pedagogy:**
   * ICT enabled Classroom teaching
   * Case study
   * Practical / live assignment
   * Interactive class room discussions

# Evaluation:

Students shall be evaluated on the following components:

|  |  |  |
| --- | --- | --- |
| **A** | **Internal Evaluation** | **(Internal Assessment- 50 Marks)** |
| * Continuous Evaluation Component | 30 marks |
| * Class Presence & Participation | 10 marks |
| * Quiz | 10 marks |
| **B** | **Mid-Semester examination** | **(Internal Assessment-30 Marks)** |
| **C** | **End –Semester Examination** | **(External Assessment-70 Marks)** |

# Reference Books:

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| --- | --- | --- | --- | --- | --- |
| **Sr. No.** | **Author** | **Name of the Book** | | **Publisher** | **Year of Publication / Edition** |
| 1. | Achua, Lussier | Effective Leadership | | CENGAGE | Latest Edition |
| 2. | A. Chandramohan | Leadership  Management | and | Himalaya | Latest Edition |
| 3. | Gary Yukl | Leadership  Organisation | in | Pearson | Latest Edition |
| 4 | Peter G. Northhouse | Introduction to  Leadership, Concepts & practices | | SAGE | Latest Edition |
| 5. | Afsaneh Nahavandi | The Art & Science of  Leadership | | Prentice Hall | Latest Edition |
| 6. | Julian Barling | The Science of Leadership; Lessons from Research for  organizational leader | | Oxford University Press | Latest Edition |
| 7. | Micheal G. Rumsey | The Handbook  Leadership | Oxford  of | Oxford University Press | Latest Edition |
| 8. | Bhargava & Bhargava | Team Building &  Leadership | | Himalaya | Latest Edition |
| 9. | Dr. D.K.Tripathi | Team Building &  Leadership | | Himalaya | Latest Edition |
| 10 | Kevin Dalton | Leadership & Management Development; Developing  Tomorrow’s Manager | | Pearson | Latest Edition |

Note: Wherever the standard books are not available for the topic appropriate print and online resources, journals and books published by different authors may be prescribed.

# List of Journals/Periodicals/Magazines/Newspapers, etc.

1. Harvard Business Review
2. Vikalpa – A Journal for Decision Makers
3. Journal of Leadership Studies, Willey Online Library;<https://onlinelibrary.wiley.com/journal/1935262x>.
4. Journal of Leadership and Organizational Studies , Sage Journal;<http://journals.sagepub.com/home/jlo>
5. The leadership Quarterly;An International Journal Of Political, Social And behavioural Science, ISSN: 1048-9843, https:/[/www.journals.elsevier.com/the](http://www.journals.elsevier.com/the-leadership-quarterly)-[leadership-quarterly](http://www.journals.elsevier.com/the-leadership-quarterly)

Business Standard/Economic Times/Financial Times/ Financial Express/