

Seat No.: \_\_\_\_\_

Enrolment No. \_\_\_\_\_

**GUJARAT TECHNOLOGICAL UNIVERSITY**  
**B.PHARM – SEMESTER – 5 EXAMINATION – SUMMER-2025**

**Subject Code: BP506TP**

**Date: 21-05-2025**

**Subject Name: Contributor Personality Development Program**

**Time: 02.30 PM TO 05.30 PM**

**Total Marks: 80**

**Instructions:**

1. Use only OMR to answer this question paper.
  2. Attempt all section.
  3. Make suitable assumptions wherever necessary.
  4. Figures to the right indicate full marks.
  5. Student has to darken the circle in OMR answer sheet with the same serial number as per the serial number of question paper.
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**Section A**

*Instructions: This section has two case scenarios. Read carefully before answering the subsequent questions. There are 8 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.*

**Marks: 20**

**Case 1:**

Dr. A.P.J. Abdul Kalam was the 11th President of India from 2002 to 2007. He had to overcome many challenges to reach this position. As a child, he helped his father earn money by delivering newspapers after school. When he became the President, many young people requested to meet him. Dr. Kalam not only met them but also spent time with them. He listened to their ideas and gave them advice. Later, he would sometimes ask them how their ideas were going after they had first discussed them with him.

Source: [\*The very best of A. P. J. Abdul Kalam\*](#)

1. What helped Dr. Kalam overcome so many challenges in his life?
  - a] He depended on his parents and teachers to take decisions when faced with challenging situations.
  - b] He tried to find the best way after taking advice from others on how to face the challenges.
  - c] He utilized every challenge he faced to learn and grow e.g. learning how to improve his decision-making.
2. What opportunity did Dr. Kalam see when he met students and discussed their ideas?
  - a] The opportunity of helping students to improve upon their own ideas.
  - b] The opportunity of sharing his knowledge with the students.

3. What makes people like Dr. Kalam successful in their careers?
  - a] They give their 100% to every task that comes their way.
  - b] They voluntarily take up new projects and complete them successfully.
  - c] They work hard in areas that they are passionate about.
4. Like Dr. Kalam, if you are asked to give meaningful feedback on any task/idea, what is more important to have?
  - a] In-depth knowledge of the subject.
  - b] Willingness to engage with the idea sincerely to know more about it.

**Case 2:**

A 2015 report revealed that Facebook (now Meta) monitored the online activities of everyone who visited the site, whether they were logged in or not. Facebook admitted the fault and blamed a bug (an error in Facebook's program) for the issue. As a result of this bug, over 13 million sites were regularly reporting their users' web activity back to Facebook without the users' knowledge.

Source: [\*The Verge, April 2015.\*](#)

5. Through the bug issue, Facebook was blamed for breaking the trust of its users. What was the issue?
  - a] Over-promising and under-delivering.
  - b] Dishonesty in relation to giving information.
  - c] Breaking professional confidentiality.
6. According to you, which approach is the most contributive to fixing the bug?
  - a] They decide to block all the websites and inform the users about it so that no user information can be stored.
  - b] They decide to write a very touching apology letter to all their users to avoid losing them.
  - c] They decide to test the platform multiple times, before they release the new version without any bugs.
7. The software development team was working on high-pressure deadlines to fix the issue. Identify the developer that Thinks Solutions.
  - a] Ali: "In such a short time, it is impossible to fix this bug. Let us ask our manager to be considerate and extend the deadline by one day."
  - b] Dev: "If we work hard on this and fix the bug sooner, our users will stay with us. Let us find a faster approach to fix our mistake."
8. Why are companies like Facebook successful in the long run, despite all the issues faced by their users?
  - a] Because they take quick action to protect their brand and reputation before competitors take advantage of the situation.
  - b] Because they care about their users, and they work across teams to ensure any issue is resolved fast.

## Section B

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.*

**Marks: 20**

9. Soniya is a manager in the customer service department of a large software company. Which of the following capabilities can she develop in her team using Human-Centric Thinking?
  - a] To be able to think and find answers without relying on other teams.
  - b] To be able to keep the needs of the customer as the main focus of their thinking.
10. When a home-based pickle business is not making the expected profit, it is best –
  - a] To give up that business.
  - b] To re-examine what customers want and adapt to it.
11. Manish worked sincerely as a political party worker in the community but has not been issued a party ticket. What matters is...
  - a] ...that he continues to do his work sincerely and does a good job.
  - b] ...that his party seniors know about the work that he has done.
12. Solution Thinkers respond differently to problems because they –
  - a] Analyze the constraints in the problem and wait to get more resources that would help them solve the problem.
  - b] Study the goal and find alternative solutions that can best achieve the goal within the given constraints of the problem.
13. Which is the Contributor's approach?
  - a] "When I go for an internship, I make sure that I find out what are the project goals to be met."
  - b] "When I go for an internship, I make sure that I know what I will be evaluated on at the end of the internship."
14. The dance teacher spends more time with his talented students and leaves the rest of the class to his assistants. As a Contributor, what is your view?
  - a] He will be able to spot new talent only if he engages with all the students.
  - b] His time is best used for training the talented students.
15. Which of these actions is related to the practice of Enlightened Self-Interest?
  - a] I efficiently handle and complete multiple tasks every day, such that the people impacted by my work have no complaints against me.
  - b] I consider others' interests in every action I take and think of how everyone's concerns can be met and achieved.
16. Who is choosing a Knowledge-Builder pathway in their career?
  - a] A researcher who comes up with breakthrough work in a domain or subject.
  - b] An Instagram influencer who documents everything that is happening in their daily life for people to watch.

17. A team member asks for help with urgent work. It requires you to use a software that you are not familiar with. What would you do?
- You would ask for a brief introduction to the software that would be useful to get the work done.
  - You would politely refuse because you are not familiar with the software.
18. A good tuition teacher is one who –
- Gives me regular feedback on how to improve the way I study and do my homework.
  - Corrects the mistakes in my homework.

### Section C

*Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.*

**Marks: 10**

19. Which of these candidates has truly expanded their Power to Contribute as a Class Representative? (*Rank the different statements in the order of most contributive option to least contributive option.*)
- “My aim is to ensure that teachers don’t face any problem while doing their duties in the college.”
  - “I want to make sure that my concerns are taken up by the management of the college.”
  - “I hope to find solutions to challenges faced – not only by students but also the teachers, non-teaching staff, and the college overall.”
  - “I want to ensure that I represent the students’ and teachers’ concerns to the management of the college in a fair and transparent manner.”
- a] 2-1-4-3      b] 3-4-1-2      c] 2-4-3-1      d] 4-1-2-3
20. You and your friends are working with a local NGO that has organized a cleanliness drive in a neighborhood. Whose suggestion focuses on creating most value for their work for others? (*Rank the suggestions from most contributive to least contributive.*)
- Rohan – “We should involve as many local people as possible so that they take up the responsibility of keeping their locality clean always.”
  - Andrew – “We should take photos before and after the clean-up so that we have proof that we completed the work we were assigned to do.”
  - Girish – “We don't do such things often. So, we should make sure to have fun and make it a memorable experience for everyone!”
  - Roma – “We should identify and clean specific areas which will make the local people feel proud of their clean locality.”
- a] 1-4-3-2      b] 1-2-4-3      c] 2-3-1-4      d] 3-4-2-1

21. What pathway can a Contributor Changemaker take in their career to make maximum contributions? (*Rank the different responses in the order of the most contributive option to the least contributive option.*)
1. Start a business or initiative around social change.
  2. Work towards bringing in change to help solve a social problem in society.
  3. Make significant donations to a cause.
  4. Hire smart people to work on social initiatives.
- a] 1-2-3-4                      b] 3-4-2-1                      c] 2-1-4-3                      d] 4-2-3-1
22. Identify the approaches that lead to Sustainable Success in any career one chooses.
1. Appreciating others for meeting their targets and deadlines.
  2. Pleasing your immediate boss every time you get an opportunity to do so.
  3. Spending time every week learning something new that you have never done before.
  4. Thinking about the main purpose and how your work helps achieve the bigger goal, while doing the work.
- a] 1&2                      b] 1&3                      c] 2&4                      d] 3&4
23. Barkha wants to make a website for her small business to reach out to more customers. As she has a low budget, she must make the website herself. Below are four ways she can do this. (*Rank the statements in the order of most contributive to least contributive approach.*)
1. She can ask an AI tool to make a ready-to-use website for her by telling the AI about her business.
  2. She can write her own content, take her own photos, and make a customized website for her business.
  3. Once her business goals are clear she can make a user-friendly website for her target customers, which she can keep improving as her business grows.
  4. She can copy other websites which have helped businesses grow their customer-base fast and use the same format to make her own website.
- a] 2-3-1-4                      b] 4-1-2-3                      c] 1-3-2-4                      d] 3-2-4-1

## Section D

*Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.*

**Marks: 30**

24. During a bus strike in the city, a Contributor taxi driver decides to operate for longer hours. What could be his motive?
- a] Inconvenience can be reduced for some people.
  - b] The demand for taxis will be higher as more customers will be using taxis.
  - c] The public will be ready to pay more than the regular fare at such times.

25. A doctor is prescribing various medicines to an elderly patient. Which of these techniques by the doctor will help the patient take the medicines correctly?
- a] Write a clear prescription which the patient can keep referring to.
  - b] Explain the frequency and dosage of each medicine clearly to the patient.
  - c] Make the list of medicines marking what time to take each one from morning to night. Use it while explaining it to the patient.
26. Parveena has been training to play the guitar for nearly 5 years. Recognizing her talent, a local club invites her to play the instrument along with a well-known guitar player at the upcoming music festival. How should Parveena approach this opportunity as a Contributor Achiever?
- a] “I will also become popular after playing with a famous player.”
  - b] “It will be a challenging experience for me, but playing with such a talented person will help me become better.”
  - c] “I should put in a lot of practice to play alongside a renowned player. I shouldn’t make any mistakes during the performance.”
27. Naman decides for his family that they will eat healthy food at home rather than go out and eat at a restaurant on his birthday. What else can he choose to do to create deeper value?
- a] He can ensure that all family members sit together for the meal.
  - b] He can help set up the table.
  - c] He can tell his family members that he is not expecting any gifts for eating healthy food.
28. Sujoy joins a consultancy where it is normal to have long working hours, demanding clients, and tight deadlines. Sujoy is new to such a work environment and is planning to quit. What would you advise Sujoy to help him deal with the situation?
- a] It is okay for you to feel overwhelmed with the demands of the situation. Make sure you inform your manager about how difficult it is for you so that you can figure out a better solution together.
  - b] Make an action plan on how to manage your work; you can share it with your manager and ask him for his suggestions on how to make it better.
  - c] Start looking for new job opportunities while you wait for your manager to notice and recognize your current situation.
29. Niyati has her final exams in two days. Her classmate, Sagar, calls her up to tell her that he is not at all prepared for his exams, and that Niyati should help him prepare. What, according to you, should be the right way for Niyati to look at this situation?
- a] She should see this as an act of friendship even if it disturbs her preparation.
  - b] She should see this as an opportunity to do her revision while helping Sagar prepare for the exams.
  - c] She should see this as a problem as it will affect the way she prepares for the exam.

30. Poonam keeps breaking people's trust in small ways (e.g., she is not transparent, she overpromises and underdelivers, she exaggerates the reality on the ground, etc.). Which of these is the worst consequence that Poonam may have to face?
- a] Poonam may lose out on long-term friendships.
  - b] Others will find it difficult to trust Poonam with responsibilities.
  - c] Poonam may build the reputation of being 'street smart'.
31. Nitin aspires to become a successful writer. What is your advice to help him make this journey?
- a] He can focus on creating a network in his field and write for newspapers and magazines.
  - b] He can just follow other successful writers and try to imitate their writing skills.
  - c] He can practice writing at home every day and read various kinds of literature and other books.
32. The state election dates have been announced during the summer holidays. Hiren, a teacher, knows he will be called in for election duty. How can he approach this situation to make it meaningful for himself?
- a] "The election work is an opportunity for me to help people participate in electing their state government in a fair way."
  - b] "The election work has to be done every five years by all teachers, so I should do it as part of my job."
  - c] "The election work is a good way to get to know new localities/ people, so I will be able to build connections."
33. The team's project deadline is just 2 days away, and several key tasks are still incomplete. If Yogesh were a Solution Thinker, what would he focus on first?
- a] How much time, resources and people do we have?
  - b] What are all the pieces to be completed? What are the constraints in the situation?
  - c] What is the project goal? Does every team member know their contribution and role clearly?